

# Bid Evaluation Worksheet

Organization Name: CETPA

Project or Service: Project #364-11NE - California Statewide Microsoft Licensing Agmnt

# of Responders: 3


## Vendor Scoring

Selection Criteria	Weight*	SHI		Dell		CDW		Vendor # 4		Vendor # 5	
		Raw Score**	Weighted Score***	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score
Price	30%	3	0.90	2	0.60	1	0.30		0.00		0.00
Accuracy of Bid Response	15%	3	0.45	1	0.15	2	0.30		0.00		0.00
Marketing Plan	15%	3	0.45	1	0.15	3	0.45		0.00		0.00
Experience	10%	3	0.30	1	0.10	2	0.20		0.00		0.00
Qualifications	20%	3	0.60	1	0.20	3	0.60		0.00		0.00
Service	10%		0.00		0.00		0.00		0.00		0.00
	<b>100%</b>										
<b>Overall Ranking</b>		<b>90</b>		<b>40</b>		<b>62</b>		<b>0</b>		<b>0</b>	

**Notes:**  
 \* Percentage weights must add up to 100%. **Price is the heaviest weighted criteria**  
 \*\* Evaluated on a "Ranking" scale: Lowest Ranking #=-worst - Highest Ranking #=-best  
 \*\*\* Weight x Raw Score

**Comments, if needed:**  
 SHI had the best pricing and took no exceptions to the contract language.

Vendor Selected: SHI

Approved By:   
 Signature  
Stephen K. Carr  
 Print Name  
President  
 Title

Date: 09/29/11